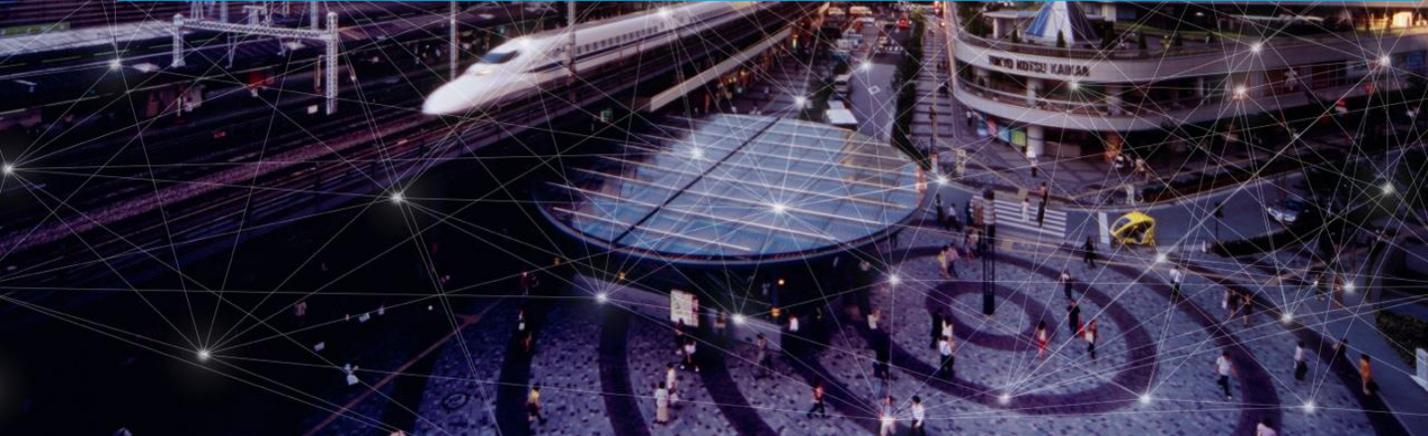**Cisco UCS MIGRATION**
OSDB Migration Solution Brief

In 2014 Cisco UCS held the leaders Quadrant position in the Gartner Magic Quadrant report on Infrastructure providers. Cisco UCS, Unified Computing Systems, is the next generation HW Platform. More and more customers are implementing Big-Data solutions and the IoT streaming data that is already changing the very definition of industries. The need today is for an enterprise wide integrated solution covering HW, Networking, Communications, Infrastructure and security on a single pane of glass. Cisco clearly is a partner for success..

OSDB Migration to Cisco UCS
Choose a 'Single Pane of Glass' for HW, Networking and Communications

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For more information
Call your representative or email us at:
hanainfo@PrideVel.com

Or contact your HANA thought leader directly at
hari.guleria@PrideVel.com

Background
In todays competitive world of business excellence there are two reasons companies replace their HW and/or network partners. The first being end-of-life for current assets, and the second is simply to catch up with competition.
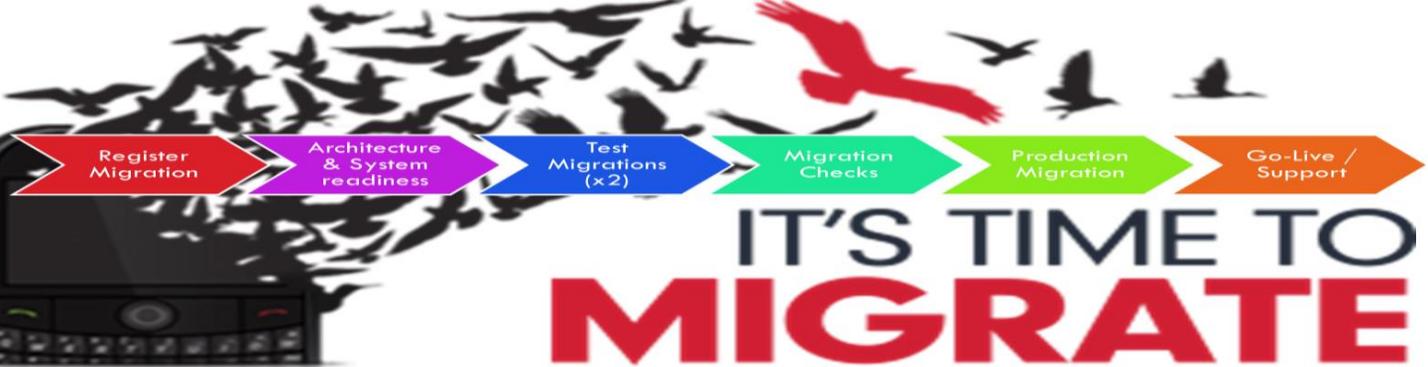
Organizations and business users, today demand real-time insights into operational analytics. Most of your legacy infrastructure and HW may not be capable to meet the business needs of a modern enterprise. For this reason many customer are either simply migrating to Cisco UCS, or to SAP HANA on Cisco UCS servers.

SAP customers tend to be both loyal to SAP SW and to their HW partner. However, at this juncture of the nexus we must heed the words of Gartner *"This is a time of accelerating change, where your current IT architecture will be rendered obsolete. You must lead through this change, selectively destroy low impact systems, and aggressively change your IT cost structure. This is the new world of Nexus , the next age of computing"* Mr. Sondergaard, Gartner Sr. Analyst, said.

What this primarily tells is that professionally we need to review our partnerships, methodologies and standards to ensure future compliance both of our business deliverables and towards eliminating throw-away development cycles.

At the same time it has been reported that *'what got us here will not get you there'.* Here, in the above sentence, is represented by a 50% to 70% redundant reports in your current BI, and BW, environment.

In the 2014 Magic Quadrant for Infrastructure providers Cisco is in the leadership quadrant. They are also reported to be the fastest growing Infrastructure and server partner globally. One possible reason for this could be the need for data-centers, enterprises and support service providers to minimize the panes of glass they need to constantly monitor to maintain business continuity. Cisco in our opinion maintains this clear strategic competitive advantage as a global leader in Infrastructure, communications and now HW leadership.

Register Migration → **Architecture & System readiness** → **Test Migrations (x2)** → **Migration Checks** → **Production Migration** → **Go-Live / Support**

IT'S TIME TO MIGRATE

Migrate to Cisco UCS

Cisco UCS today is the sweetheart of Gartner and a lot of global customers worldwide. While Cisco has been a network and communication partner at most global enterprises their presence in the X-86 server market is rather recent. A statement that sticks in our mind from Cisco is *"Because we are not #1 in the SAP server market we try that much harder, we need to be that much better."*

Here is a brief of what prompts customers to move to Cisco UCS

1. Partner with global leaders: One attribute that sets leading global enterprises apart is their affinity to other global leaders. Cisco has recently proven itself by Gartner's 2014 validation and this is generating a huge migration to Cisco UCS servers. This requires reliable partners and processes for the migration

2. Single Pane of Glass: Service and support staff is most concerned with predictable SLA's. One simple way to optimize support SLA's is to minimize the number of glass-panes one has to view for business continuity. Traditionally there is one pane for network and communications, another for your SAP HW and another for support services. Cisco has the potential to provide a single pane of glass across all these areas due to their leadership in every area mentioned above

3. Anywhere to UCS migration: Our experience enables us to provide fixed-price solutions to migrate anything to Cisco UCS. Ranging to an OSDB migration to UCS on to SAP migration or AWS POC migration to UCS.

4. End-to-End Migration support: We start with Value Engineering and Migration Assessment, provide rapid

migration processes, including cloud on-boarding. Basically any HW migration to Cisco UCS

5. For SAP Customers: We support full applications migration to Cisco UCS, i.e ECC + BW + CRM, etc. We also support SAP HANA migration to Cisco UCS and ITPA* for SAP.

6. MaaS: Our Migration-as-a-Service is built on pure experience and scientific processes. We work with Cisco and SAP for all our migration validations. We provide fixed price, predictable outcome migration for up to 20TB legacy db's.

Emerging technologies like SAP HANA require experienced partners that do it right the first time.

For Companies that are migrating to Cisco UCS PrideVel is the global professional partner of choice. Leverage our migration experience and your success.

* IT Process Automation

SAP is a trademark of SAP AE, Cisco is a logo of Cisco, and PrideVel is a trademark of the PrideVel Group of Companies.

PrideVel is a North America leader in SAP HANA Basis Support, SAP Optimization for HANA migrations, Strategic SAP HANA global methodologies along with fixed price SAP Cleanup for HANA, Data Migrations, Big-Data and IoT business solutions on SAP HANA.

Our motto is 'SAP HANA is a strategic business solution and not just another technical install'.

Ask your representative for a Cisco UCS TCO/ROI calculator and a presentation on Cisco UCS migration.